



**PROSPECTIVE AGENCY SURVEY**

HICI is a Columbia, TN based Property and Casualty Insurance Company, looking for Independent Insurance Agencies in Alabama, Georgia, Indiana, Missouri, South Carolina, Tennessee, and Virginia. Our markets include: Preferred & Standard Personal Auto, Renters Insurance, Motorcycle Program, Business Auto, General Liability, and Garage Liability(Repair Shops or Used Auto Dealers) with Commercial Property.

If you would be interested in a contract with HICI, please complete this survey and Fax to 1-800-296-0419, or email [twilson@hici.net](mailto:twilson@hici.net) , and you are welcome to call 877-269-9681.

1. **AGENCY NAME** \_\_\_\_\_  
**ADDRESS** \_\_\_\_\_  
  
**EMAIL ADDRESS** \_\_\_\_\_  
**WEB ADDRESS** \_\_\_\_\_  
**PHONE NO.** \_\_\_\_\_  
**COUNTY** \_\_\_\_\_

2. **AGENCY PRINCIPAL(S):** \_\_\_\_\_  
Number of Agency Employees Including Principals(s) \_\_\_\_\_  
Number of Licensed Agents Including Principal(s) \_\_\_\_\_

3. **PERCENTAGE OF BUSINESS IN YOUR AGENCY:**  
A. Personal Lines \_\_\_\_\_ %  
B. Commercial Lines \_\_\_\_\_ %

4. **AGENCY SIZE \$** \_\_\_\_\_ **YEAR AGENCY BEGAN** \_\_\_\_\_

5. **TOP 3 COMPANIES YOU REPRESENT IN EACH OF THESE PRODUCTS:**  
A. Preferred Auto : \_\_\_\_\_  
B. Standard Auto: \_\_\_\_\_  
C. Garage Liability : \_\_\_\_\_  
D. Commercial Auto : \_\_\_\_\_

6. **DO YOU HAVE E&O LIMITS OF \$1,000,000 OR MORE? YES** \_\_\_ **NO** \_\_\_

7. **AGENCY MANAGEMENT SYSTEM IN USE?** \_\_\_ **VERSION** \_\_\_\_\_

8. **COMPARATIVE RATER IN USE?** \_\_\_ **IF SO, VERSION** \_\_\_\_\_

9. **WOULD YOUR AGENCY BE ABLE TO PRODUCE A MINIMUM OF \$100,000 WITHIN 24-36 MONTHS? (Requires increasing active policies in force an average of One (1) per week)** \_\_\_\_\_

10. **PLEASE PROVIDE PRODUCTION AND LOSS DATA FROM THREE (3) OF YOUR TOP CARRIERS. (Fax or email attached with this Survey)**

11. **WOULD YOU ALLOW US TO OBTAIN YOUR CREDIT REPORT PRIOR TO PROCEEDING WITH AN AGENCY AGREEMENT? YES** \_\_\_ **NO** \_\_\_